

SECTOR 03

Telecommunications

Connectivity is the region's second grid.

OVERVIEW

Every sector Confiance touches — energy, finance, agriculture, compute — runs on connectivity. The Group pursues telecommunications infrastructure and services positioned for the Caribbean's growing digital economy, where demand for bandwidth, coverage, and enterprise-grade service continues to outpace supply.

THE OPPORTUNITY

83%

of Jamaicans are online — yet fixed broadband reaches only about 16 subscriptions per 100 people. The demand is proven; the infrastructure is unfinished.

99%

of the population is covered by 4G — proof the market adopts quickly when infrastructure arrives.

+34%

The single-year rise in median fixed broadband speeds — demand for bandwidth keeps outpacing supply.

OUR APPROACH

We focus on the infrastructure layer: the assets and services that carry the region's traffic, built and operated to institutional standards. Partnerships matter here — with carriers, with enterprise customers, and with the public sector — and the Group brings relationships on all three fronts.

THE VALUE CHAIN



WHERE WE'RE FOCUSED

- Connectivity infrastructure
- Enterprise and carrier services
- The network foundations that the Group's data centre ambitions are built upon

IN THE GROUP SYSTEM

Connectivity is the second grid. It carries the Group's financial rails, links its operations, and feeds its data-centre capacity.

QUESTIONS WE'RE OFTEN ASKED

What layer of telecommunications does Confiance focus on?

The infrastructure layer — the assets and services that carry the region's traffic — alongside enterprise and carrier services built to institutional standards.

How does Confiance work with existing carriers?

As partners. The Group brings relationships across carriers, enterprise customers, and the public sector, and pursues ventures that expand capacity rather than duplicate it.

How does this connect to the Group's data-centre plans?

Directly — network foundations are what regional compute is built on. Connectivity and data centres are one thesis in two phases.

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