

SECTOR 08

Real Estate & Construction

Building for an island that is finally building again.

OVERVIEW

Jamaica is entering its largest wave of tourism development in recent history while affordable housing remains one of the island's most pressing needs. Confiance pursues real estate development and construction ventures that serve both — commercial and hospitality projects where capital is flowing, and residential supply where demand is deepest.

THE OPPORTUNITY

A generation's build-out

Jamaica is entering its largest wave of tourism development and expansion in recent history,

~1/3 of the economy

Tourism's total contribution to Jamaican GDP once its full supply chain is counted — and

with major hotel projects in the pipeline.

every new room demands construction, energy, water, and connectivity behind it.

OUR APPROACH

The Group approaches real estate as long-horizon infrastructure, not speculation: disciplined site selection, construction management to institutional standards, and projects whose energy and connectivity draw on the wider portfolio.

THE VALUE CHAIN



WHERE WE'RE FOCUSED

- Residential development addressing Jamaica's housing demand
- Commercial and hospitality-adjacent projects
- Construction management and delivery to institutional standards

IN THE GROUP SYSTEM

Every project the Group develops is designed as a customer for its own portfolio — its renewables, its networks, its logistics.

QUESTIONS WE'RE OFTEN ASKED

What kinds of projects does Confiance pursue?

Residential development where Jamaica's housing demand is deepest, and commercial and hospitality-adjacent projects where the island's record tourism build-out is directing capital.

Does the Group build directly?

Through development and construction-management ventures held to institutional standards — disciplined site selection, transparent delivery, and long-horizon ownership rather than speculation.

How does real estate draw on the wider portfolio?

Projects are designed to run on the Group's renewable energy, connect through its networks, and be supplied through its logistics — each development is a customer for the portfolio.

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