

SECTOR 06

Advisory & Management

The discipline behind the Group, available to partners.

OVERVIEW

Confiance began as a management capability, and the portfolio is being built on it. The Group provides management consulting and program delivery for infrastructure initiatives across the public and private sectors — the same discipline we apply to our own ventures, in service of partners' outcomes.

THE OPPORTUNITY

US\$150B/yr

The infrastructure investment gap across Latin America and the Caribbean — roughly 2.5% of regional GDP, by Inter-American Development Bank estimates.

1 point of GDP

What a single year of infrastructure underinvestment costs the Caribbean in forgone growth — the price of programs that stall.

OUR APPROACH

Infrastructure programs fail in the seams: between policy and procurement, between financing and delivery, between ambition and operations. Our work concentrates on those seams — structuring programs that can be financed, governed, and actually built, drawing on working relationships across government, utilities, and enterprise in Jamaica and capital relationships in the United States and beyond.

THE VALUE CHAIN



WHERE WE'RE FOCUSED

- Infrastructure program design and delivery
- Public-private initiative structuring
- Management consulting for organizations operating at the intersection of government and enterprise

Advisory is the Group's capability turned outward — the same discipline behind its own ventures, applied to partners' programs.

QUESTIONS WE'RE OFTEN ASKED

Who does Confiance advise?

Public- and private-sector organizations delivering infrastructure — governments, utilities, and enterprises operating where policy, financing, and delivery meet.

What do engagements look like?

Program design and delivery, public-private initiative structuring, and management consulting — structuring programs that can be financed, governed, and actually built.

What makes Confiance different from a consultancy?

We build what we advise on. The recommendations come from the Group, which is developing infrastructure with its own capital at stake.

EXPLORE OTHER SECTORS

01

Renewable Energy

02

Agriculture

03

Telecommunications

04

Financial Technology

05

Data Centres

07

Logistics & Ports

08

Real Estate & Construction

09

Water Infrastructure

START A CONVERSATION

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